At P&A we have a broad range of programs, organized in different training areas and themes, that cover all the fields of expertise and skills that our customers may require.

- Personal efficiency and development
- Interpersonal skills
- Management and business management
- Marketing Orientation and Customer Service
- Health, prevention and safety
- Technical Training

Request information

I have read and accept the privacy policy.

Request information
We customize training activities aimed at developing personal skills and knowledge that make us more efficient and allow us to achieve our professional objectives.

Emotional Intelligence, Self-development, Focus on Results, Effective Presentations, Productivity and Time Management, Agility, Life Plan, Mindfulness, Habit Reversal Training, Digital Skills…

We use our interpersonal skills when we interact with other people in professional and personal settings and they are essential to achieve shared goals.

Leadership, Teamwork and Collaboration, Techniques for Public Speaking, Conflict Resolution, Provide and Receive Feedback, Coaching, Training of Trainers, Inspiring and Motivating, Communication, Developing Others, Building Positive Relationships…

Management and business management
There are four great areas for management and business management that favor the improvement of management skills: leading, planning, organizing and supervising. In this regard, we can offer different workshops tailored to the needs of each organization.


All organizations have in common the desire for customer loyalty, achieved through high-quality service, as well as being more efficient in terms of attracting new clients and expanding their businesses. The skills of the sales team and all those who provide customer service are one of the key aspects to achieve those objectives.

Service Quality, Claim Management, Marketing Effectiveness, Positional Selling, Consultative and Strategic Selling, Value-oriented Selling, Customer Experience, Sales Negotiation Skills, Telesales, Sales Teams Management, Sales Coaching...

Health, prevention and safety
Health, prevention and safety are a right and a duty both for companies and their partners. Modifying different habits that we fall into while we work or even during our free time can help avoid, minimize or eliminate physical and psychosocial risks.

Giving up Smoking, Stress Management, Ergonomics, Occupational Risk Prevention, Psychosocial Risks, Equal Treatment and Harassment in the work workplace, Mindfulness, Habit Change…

Our history and origin are tightly linked to the industry, which allows us to offer quality solutions in a wide range of aspects related to the production process.

OUR CUSTOMERS
Domus

Pescanova

Congalsa

Ence

Santander

Bimba y Lola

Applus
CONTACT OUR EXPERTS

At P&A, we are committed to helping you achieve your Leadership development goals.

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REQUEST INFORMATION