THE EXTRAORDINARY COACH

Zenger Folkman identifies collaborators that work hand in hand with directors as the most efficient, motivated and valued coaches. They were also the most satisfied with their leaders’ work and the decisions that impacted their work. The Extraordinary Coach program is designed to develop the ability of being an efficient coach for others. It provides participants with the principles of coaching, feedback and the necessary techniques and skills to play this role and improve leadership.

During the program the participants will be able to:

• Understand the impact of developing others, promoting talent and unlock the potential in the organizational results.
• Identify the key strengths and potential weaknesses as a coach in order to define a Development Plan.
• Know and practice the fundamental coaching skills: listening, questioning and providing feedback.
• Learn and practice a coaching conversational model to hold effective coaching conversations.
• Learn how to apply coaching principles and skills to develop collaborators on their daily activities.

(Participant’s profile: It is aimed at any person within the organization who acts as a coach as part of their responsibilities: managers, senior executives, staff that acts as a coach or internal consultant, mentors, etc.)

CUSTOMIZATION

The Extraordinary Coach can be customized to the needs, skill models, culture and preferences of each companies and can be linked to their performance, career and/or talent systems.

PARTICIPANT’S PROFILE

The Extraordinary Coach is aimed at leaders of all levels, from senior executives to mid-level managers.
**LANGUAGES**

The Extraordinary Coach can be taught in 12 languages and 38 countries.

**WHY ZENGER & FOLKMAN?**

According to Leadership Excellence, founded by Warren Bennis, Ken Shelton, Stephen Covey, Ken Blanchard and Charles Garfield, Zenger Folkman Co. has been recognized for the last 14 consecutive years (2006/2019) as the leading independent firm for coaching and leadership skills development in the US.
OUR CUSTOMERS
bankinter.
At P&A, we are committed to helping you achieve your Leadership development goals.

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